## Pasture Rental

The following is from an article written by Clif Little, OSU Extension Educator, Guernsey County.

What is a pasture worth? A pasture is like a house, crop field, or anything else being rented, and is worth what someone is willing to pay. The price we can charge for land rental is directly related to demand.

If we do not have competition for land, then we will be unable to get top dollar. Some parcels do not have a great deal of livestock producers living nearby. If a farmer must travel great distances to care for livestock, the property is obviously worth less to them.

On the other hand, if we have many neighbors who would benefit from the extra ground, the land becomes more valuable. To coin a real estate phrase, "location, location, location."

Another factor influencing pasture rental rate is topography. Is the pasture flat and machinery accessible? Pastures that are covered with scrub brush, are steep, rocky, and partially inaccessible to farm machinery are not as desirable. In other words, pastures and land are not all created equal in terms of suitability for livestock production.

Pasture field size makes a difference, larger pastures can be worth more since they have a larger livestock-carrying capacity. For example, a ten-acre pasture in southeastern Ohio with an annual production of 2.5 tons per acre of forage dry matter would yield 25 tons annually or 50,000 lbs. of forage.

If the pasture is one big square with no cross fencing or rotational grazing system developed, then approximately one-half of this annual forage dry matter production would be available, or 25,000 pounds. A 1,300 lb. cow eating 2.5% of her body weight per day in forage dry matter, over the course of a year, would need 11,863 lbs. of forage dry matter.

This means that ten acres could not handle very many cows annually without an improved grazing system or supplementation. Therefore, size makes a difference. It is not desirable for most livestock producers to carry two-three cows per farm at several locations. Conversely, a large farm with paddocks developed, good water distribution, fencing, and livestock working facilities is worth much more.

There are many different types of farm rental agreements. It is our recommendation that all rental agreements be in writing. The OSU <a href="https://farmoffice.osu.edu/our-library/farm-leasing-law">https://farmoffice.osu.edu/our-library/farm-leasing-law</a> website discusses a variety of important aspects for landowners and tenants to consider when entering into a lease agreement. In addition to the above-mentioned resource, the North Central Farm Management Extension Committee has a website that contains examples of lease agreements for review and these can be found at <a href="https://aglease101.org/doclib/">https://aglease101.org/doclib/</a>.

Pasture rental has many factors influencing value. Forage quality, weeds, fencing, water system, shelter, working facilities, size, location, accessibility, and soil productivity to name a few.

Besides the factors that relate to the management and economics of animal husbandry, there are important legal aspects. Before entering into an agreement do some research utilizing the resources posted in this article and have your attorney review your lease agreement before signing. If you need help obtaining the above-mentioned web-based documents, please contact your local OSU Extension office.

## **Upcoming Programs**

**March 19th**- Backyard Composting for Beginners Workshop from 6:00-8:00 pm at the Adams County Fairgrounds. Call the office at 937-544-2339 to register for this free workshop or email me at <a href="mailto:stoneking.24@osu.edu">stoneking.24@osu.edu</a>

**March 29**<sup>th</sup>- Agriculture Fertilizer Certification Training- This meeting will fulfill the three-hour requirement for applicators who need the agricultural fertilizer applicator certification. By taking this training, you will not need to take the ODA test. The cost of this program is \$30 and is located at the Brown County Extension Office from 9:00a-12:00p. For any additional information, please contact Trevor at 937-378-6716. This program is cohosted by Adams, Highland, and Clermont Counties.

**April 2<sup>nd</sup>-** Prepping the Garden Site & Maintaining Healthy Plants Workshop from 6:00-8:00 pm at the Adams County Fairgrounds. Call the office at 937-544-2339 to register for this free workshop or email me at stoneking.24@osu.edu

**April 4<sup>th</sup>-** Southern Ohio Women in Agriculture Conference- Join us at the Bell Manor in Chillicothe from 9:00a-3:30p to learn and network with women working in agriculture. A catered lunch and Ohio wine tasting are included in the cost to register. Thanks to sponsors, registration is only \$50. Register using the link http://go.osu.edu/womeninagconf

Session topics include:

Cultivating Connections- Courageous Farm Family Communication How to Transfer the Farm Fairly Round Table Discussion with Agriculture Professionals Farm Service Agency Programs for Women Selling Farm-Based and Home-Produced Foods: Laws to Know

PPE for Women & Children: Finding Your Best Options